

**SPO LOCAL MARKET WINTER 23/24 (Corporate)**

Date	Sunday, October 15, 2023
Meal Plan:	<b>SOFT ALL INCLUSIVE</b>
Market:	Local Market
Subject:	<b>SPO</b> Grand Oasis Sharm El Sheikh

1. RATES - LOCAL MARKET			
Rates /Periods	A	B	C
	01.11.23 – 25.12.23	26.01.24 – 10.02.24	26.12.23 – 08.01.24
	09.01.24 – 25.01.24		
	11.02.24 – 29.02.24		
Per person in SGL	LE 2280.00	LE 2735.00	LE 3420.00
Per person in DBL	LE 1425.00	LE 1710.00	LE 2140.00
Per person in TPL	LE 1330.00	LE 1615.00	LE 2045.00

2. SUPPLEMENTS-ALL SUPPLEMENTS ARE PER PERSON PER NIGHT	
Pool View	LE 150.00
Sea View	LE 200.00
<b>Deluxe room supplement</b>	LE 300.00
*Connecting room supplement (per room)	LE 150.00
Suite Supplement	LE 450.00
Hard All-Inclusive Supplement	LE 400.00

3. TERMS & CONDITIONS FOR ABOVE ROOM RATES SUPPLEMENTS
<ul style="list-style-type: none"> <li>Above room rates are quoted per person per night on <b>SOFT AI</b>, by the currency stated above on <b>standard</b> garden view room</li> <li>Above rates are inclusive of service charge and all applicable taxes.</li> <li>Should any of the government taxes increase, the hotel reserves the right to automatically charge the additional tax to the contracted room rates.</li> <li><b>International Health &amp; Safety standards will be applied.</b></li> <li>This agreement is only valid for (Egyptians &amp; Foreign residents).</li> <li>Above contracted rates are not valid for groups and MICE which will be subject to separate quotation.</li> <li>The distribution of any net (standalone rate) through bed banks or an internet site or global distribution system is strictly forbidden unless prior approval has been granted in writing by Grand Oasis Resort. Otherwise, legal action will be taken.</li> <li>Second party guarantees and commits that above contracted rates cannot be quoted lower than the above rates otherwise the hotel reserves the right to automatically suspend contract and applying best available rate.</li> <li>Check-in time is 14:00 hrs. - Check-out time is 12:00 noon; either early check-in or Late Check-out will be subject to surcharge.</li> <li>No pets are allowed.</li> </ul>

P.O.Box 226 Sharks Bay, SOHO Square, Sharm El Sheikh, South Sinai, Egypt.  
T. +2 069 3603 935 / 3 / 4 / 6 • F. +2 069 3603 932 • info@grandoasis-sharm.com  
www.grandoasis-sharm.com

- During the holy month of Ramadan and Islamic occasions hard AI is strictly forbidden to be served (as per Egyptian Law) therefore soft AI will be available.
- Any booking received and confirmed before is excluded from this offer, in case of cancellation for any old booking and rebook again to get this offer it will not be applied. In case it might reach to the hotel management such an action the hotel reserves the right to automatically cancel offer and normal contracted rates will be applied.
- **Above offer will be applied for limited number of rooms, and subject for changes in case block is sold out.**

#### 4. GALA DINNER SUPPLEMENTS

GALA DINNER	RATE
Xmas – Dec 24 <sup>th</sup>	LE 3200.00 per person <b>(Optional)</b>
New Year's Eve 31st, Dec	LE 5000.00 per person <b>(Mandatory)</b>
NY Gala Dinner Dress Code	Evening Garment is Mandatory at New Year Gala Dinner only

Gala dinner supplement is automatically charge to the master bill, even if it is neither mentioned in booking nor in voucher.

Gala dinner supplement charge on top of any meal plan reserved.

Children from 06–11.99 get 50 % from the above rates, sharing parents in Special Family Party.

#### 5. CHILDREN POLICY –SHARING PARENTS' ROOM

<b>First Child / Second Child</b>	<ul style="list-style-type: none"> <li>• First child free on same meal plan reserved for sharing parents' room from 0 to 11.99 years</li> <li>• Second child free on same meal plan reserved for sharing parents' room from 0 to 5.99 years</li> <li>• Second child from 06-11.99 is subject to 50% discount on half twin same meal plan reserved.</li> <li>• Children sharing adults will be charged according to hereafter table.</li> </ul>
<ul style="list-style-type: none"> <li>• <b>No triple rooms with 03 normal beds. Triple room 3rd adult will have extra (Folded/rolling bed)</b></li> <li>• Maximum number of children sharing parents' room is 02 child</li> <li>• Maximum number of extra beds in one room is one extra bed.</li> <li>• Triple room maximum capacity 03 adults + 01 child.</li> <li>• We consider those children whom are from 0 to 11.99 years, children age is calculated upon arrival.</li> <li>• Children original birth certificate must be provided upon Check-in otherwise child will be charged as an Adult.</li> </ul>	
• 02 adults +01 child in one room	Charge, one double room
• 02 adults + 02 children in double room	Charge, one double + 50% of one half twin
• 01 adult + 01 child in one room	Charge, one single room
• 01 adult +02 children in single room	Charge, one single + 50% of one half twin
• 02 adults + 02 children in two rooms	Charge, two single rooms

#### 6. CANCELLATION AND NO SHOW

Cancellation should be submitted to the hotel in writing. Cancellation fees charge as follows:

- Free cancelation 07 days (During period A&B) or 21 days (During period C) prior to the arrival date.
- 01 night will be charged 03 days (During period A&B) or 7 days (During period C) prior to the arrival date.
- 50% will be charged after 03 days (During Period A&B) or after 7 days (During period C) prior to the arrival date.
- Full Stay will be charged 01 day (During Period A&B) or 03 days (During period C) prior to the arrival date.
- **No Show Fees and Early Departure:** Charged full stay.

## 7. CHECK IN / CHECK OUT POLICY

### Check in:

- The hotel will ensure a fully serviced room for all guest arrivals after 14:00 PM.
- Early check in before 10:00 AM, is subject to availability, and will be charged 50% of the above rates.

### Check out:

- On the departure day, rooms vacated by guest's in-house maximum by 12:00 noon.
- Late check out until 18:00 PM will be charged 50% of the above rates and subject to hotel availability.
- After 18:00 PM, 100% of the above rates charged automatically.

## 8. PAYMENT CONDITIONS

- All Payments should be made in **Egyptian Pound (L.E.)** as per the contract currency in accordance to the Egyptian Law and this contract.
- Payments should be made in advance of guests' arrival if the Second Party's payment terms are "Cash Basis".
- If credit terms are granted by the First Party to the Second Party, payment will be done in cash or by valid Cheque within maximum 15 days from receiving invoices & in case of any delay of payment the hotel has the right to stop the credit facilities.
- During high demand period, the hotel management reserves the right to either ask for non-refundable voucher or cash pre- payment for confirmed bookings.
- The hotel management reserves the right to do not accept any deductions from invoices without prior management approval

## 9. BANK DETAILS

All payments according to the specific agreed payment terms should be settled by bank draft cheques or bank transfers or in cash in favor of:

**Bank Name:** Arab African international bank

**Branch name:** Neama Bay Branch – Sharm el sheikh

**Account Name:** Savoy International For Hotels and Resorts

**EGP IBAN:** EG770057011501030618010020201 Currency

**Swift Code:** ARAIEG CX

- Should the Second Party not adhere to payment schedule as outlined and/or any of the contracted terms, the hotel reserves the right to cancel the contract, or amend payment terms as they see fit.
- The Resort must receive company payments against invoices within 15 days of the clients' departure dated from the Resort. In case of delayed payments or exceeding the mutually agreed upon credit line, the outstanding payments will be subject to the National Bank of Egypt prevailing interest rate of 5% as an administration charge on a monthly basis.
- Both Parties agreed that Cairo courts will be competent to decide on any disputes arising out of this contract or in the connection therewith.

Looking forward to a successful and fruitful season(s) for both of our establishments,

Thanks, yours and best regards

Savoy Group

Represented by: Mina Helmy

Director of Sales