

### SPO LOCAL MARKET WINTER 23/24 (Corporate)

Date	Sunday, October 15, 2023
Meal Plan:	BB
Market:	Local Market
Subject:	<b>SPO</b> Savoy Sharm EL Sheikh

1. RATES: Local Market			
Rates /Periods	A	B	C
	01.11.23 – 25.12.23	26.01.24 – 10.02.24	26.12.23 – 08.01.24
	09.01.24 – 25.01.24		
	11.02.24 – 29.02.24		
Per person in SGL	LE 3040.00	LE 4560.00	LE 6080.00
Per person in DBL	LE 1900.00	LE 2850.00	LE 3800.00
Per person in TPL	LE 1805.00	LE 2755.00	LE 3705.00

2. SUPPLEMENTS -ALL SUPPLEMENTS ARE PER PERSON PER NIGHT	
Pool View Supplement	LE 200.00
Sea View Supplement	LE 300.00
*Connecting room Supplement (per room)	LE 200.00
Family Room	LE 150.00
Lunch Buffet Supplement	LE 500.00
Dinner Buffet Supplement	LE 650.00
Hard E-Class Supplement	LE 2000.00
Savoy-S Class "Ultra All Inclusive"	LE 3000.00

3. TERMS & CONDITIONS FOR ABOVE ROOM RATES SUPPLEMENTS
<ul style="list-style-type: none"> <li>Above room rates are quoted per person per night on bed and breakfast, by the currency stated above on Garden view room.</li> <li>Above rates are inclusive of service charge and all applicable taxes.</li> <li>Should any of the government taxes increase, the hotel reserves the right to automatically charge the additional tax to the contracted room rates.</li> <li><b>International Health &amp; Safety standards will be applied.</b></li> <li>Above Family room supplement is applied on top of above-mentioned contracted rates for three master bed rooms.</li> <li>This agreement is only valid for (Egyptian &amp; Foreign residents).</li> <li>Above contracted rates are not valid for groups and MICE which will be subject to separate quotation.</li> <li>The distribution of any net (standalone rate) through bed banks or an internet site or global distribution system is strictly forbidden unless prior approval has been granted in writing by Savoy hotels and resorts Sharm El Sheikh. Otherwise, legal action will be taken.</li> <li>Second party guarantee and commit that above contracted rates cannot be quoted lower than the above rates otherwise the hotel reserves the right to automatically suspend contract and apply best available rate.</li> </ul>

P.O. Box 169, SOHO Square, Sharm El Sheikh, South Sinai, Egypt

T. (+20 - 2) 19846 • g@savoy@savoy-sharm.com SALES OFFICE: Villa 26, Atteya El Sawalhi St., District 8, Nasr City, Cairo, Egypt

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- Check-in time is 14:00 hrs. - Check-out time is 12:00 noon; either early check-in or late check-out will be subject to surcharge & availability
- No pets are allowed
- During the holy month of Ramadan and Islamic occasions hard AI is strictly forbidden to be served (as per Egyptian Law) therefore soft AI will be available.
- Any booking received and confirmed before is excluded from this offer, in case of cancellation for any old booking and rebook again to get this offer it will not be applied. In case it might reach to the hotel management such an action the hotel reserves the right to automatically cancel offer and normal contracted rates will be applied.
- **Above offer will be applied for limited number of rooms, and subject for changes in case block is sold out.**

#### 4. SAVOY DIPLOMATIC SUITES RATES

Rates /Periods	A	B	C
	01.11.23 – 25.12.23	26.01.24 – 10.02.24	26.12.23 – 08.01.24
	09.01.24 – 25.01.24		
	11.02.24 – 29.02.24		
Diplomatic Garden View	LE 8550.00	LE 12,350.00	LE 16,150.00
Diplomatic Pool View	LE 9120.00	LE 12,920.00	LE 16,720.00
Diplomatic Sea View	LE 9690.00	LE 13,490.00	LE 17,290.00
Presidential Suite Sea View	LE 12,540.00	LE 16,340.00	LE 22,990.00

#### 5. SUPPLEMENTS -ALL SUPPLEMENTS ARE PER PERSON PER NIGHT- APPLIED FOR SUITES ONLY

Lunch Buffet Supplement	LE 500.00
Dinner Buffet Supplement	LE 650.00
Hard E-Class Supplement	LE 2000.00
Savoy-S Class "Ultra All Inclusive"	LE 3000.00
Suite + Room interconnecting supplement (per unit)	LE 200.00

#### 6. TERMS & CONDITIONS FOR ABOVE SUITE RATES SUPPLEMENTS & REDUCTIONS

- Above suite rate are quoted per unit (SGL or DBL occupancy only), per night on bed and breakfast, by the currency stated above.
  - Above rates are inclusive of service charge and all applicable taxes.
- Should any of the government taxes increase, the hotel reserves the right to automatically charge the additional tax to the contracted suite rates.
- **International Health & Safety standards will be applied.**
- This agreement is only valid for (Egyptian & Foreign residents).
- Above suite rate is not valid for groups and MICE which will be subject to separate quotation.
- The distribution of any net (standalone rate) through bedbanks or an internet site or global distribution system is strictly forbidden unless prior approval has been granted in writing by Savoy hotels and resorts Sharm El Sheikh. Otherwise, legal action will be taken.
- Second party guarantee and commit that above suite rate cannot be quoted lower than the above rates otherwise the hotel reserves the right to automatically suspend contract and applying best available rate.
- Check-in time is 14:00 hrs. - Check-out time is 12:00 noon; either early check-in or late check-out will be subject to surcharge.
- No pets are allowed.
- During the holy month of Ramadan and Islamic occasions hard AI is strictly forbidden to be served (as per Egyptian Law) therefore soft AI will be available.
- Diplomatic suites are available with interconnecting standard room. Connected Suite and room supplement is per unit.

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7. CHILDREN POLICY –SHARING PARENTS' ROOM	
APPLIED FOR SAVOY ROOMS & SUITES	<ul style="list-style-type: none"> <li>• First &amp; Second child free on same meal plan reserved for parents from 0 to 05.99 years</li> <li>• First &amp; Second child from 06-11.99 is subject to 50% discount on half twin same meal plan reserved.</li> <li>• Children sharing adults will be charged according to hereafter table</li> </ul>
<b>First Child / Second Child</b>	
<ul style="list-style-type: none"> <li>• Maximum number of children sharing parents in STD room is 01 child</li> <li>• Maximum number of extra beds in one room is one extra bed.</li> <li>• Single Standard room capacity is 01 adult + 02 children.</li> <li>• Single Family room capacity is 01 adult + 03 children.</li> <li>• Double Standard room capacity is 02 adults + 01 child.</li> <li>• Double Family room capacity is 02 adults + 02 children.</li> <li>• Triple Family room capacity is 03 adults + 01 child.</li> <li>• No Triple Standard rooms are available.</li> <li>• We consider those children whom are from 0 to 11.99 years, children age is calculated upon arrival.</li> </ul>	
• 02 adults +01 child in one room	Charge, one double room
• 02 adults + 02 children in Family room	Charge, one double + 50% of one half twin
• 01 adult + 01 child in one room	Charge, one single room
• 01 adult +02 children in one room	Charge, one single + 50% of one half twin
• 02 adults + 02 children in two rooms	Charge, two single rooms
<ul style="list-style-type: none"> <li>• Maximum number of children sharing parents' room or Suite is 02 children.</li> <li>• Maximum number of extra beds in one room or Suite is one extra bed.</li> <li>• We consider those children who are from 0 to 11.99 years. Child's age is calculated upon arrival.</li> <li>• Children original birth certificate must be provided upon Check-in otherwise child will be charged as an Adult.</li> </ul>	

8. GALA DINNER SUPPLEMENTS	
GALA DINNER	RATE
Xmas – Dec 24 <sup>th</sup>	LE 3200.00 per person <b>(Optional)</b>
New Year's Eve 31 <sup>st</sup> , Dec	LE 6700.00 per person <b>(Mandatory)</b>
New Year Gala Dinner Dress Code	Evening Garment & Tuxedo is Mandatory in New Year Gala Dinner only at Egypt Hall
<ul style="list-style-type: none"> <li>• Gala dinner supplement is automatically charge to the master bill, even if it is neither mentioned in booking nor in voucher.</li> <li>• Gala dinner supplement charge on top of any meal plan reserved.</li> <li>• Children form 0 till 05.99 years sharing parents at Xmas &amp; New Year family parties are free of charge.</li> <li>• Children form 06 till 11.99 years sharing parents at Xmas &amp; New Year family parties are subject to 50% discount.</li> <li>• Children from 0 till 11.99 sharing parents at X-Mas &amp; New Year Gala Dinner parties at Egypt Hall are subject to surcharge at the hotel.</li> </ul>	

9. CANCELLATION AND NO SHOW
Cancellation should be submitted to the hotel in writing. Cancellation fees charge as follows:
<ul style="list-style-type: none"> <li>• Free cancelation 07 days (During period A&amp;B) or 21 days (During period C) prior to the arrival date.</li> <li>• 01 night will be charged 03 days (During period A&amp; B) or 7 days (During period C) prior to the arrival date.</li> <li>• 50% will be charged after 03 days (During Period A&amp;B) or after 7 days (During period C) prior to the arrival date.</li> <li>• Full Stay will be charged 01 day (During Period A&amp;B) or 03 days (During period C) prior to the arrival date.</li> <li>• <b>No Show Fees and Early Departure:</b> Charged full stay.</li> </ul>

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## 10. CHECK IN / CHECK OUT POLICY

### Check in:

- The hotel will ensure a fully serviced room for all guest arrivals after 14:00 PM.
- Early check in before 10:00 AM, is subject to availability, and will be charged 50% of the above rates.

### Check out:

- On the departure day, rooms vacated by guest's in-house maximum by 12:00 noon.
- Late check out until 18:00 PM will be charged 50% of the above rates and subject to hotel availability.
- After 18:00 PM, 100% of the above rates charged automatically.

## 11. PAYMENT CONDITIONS

- All Payments should be made in **Egyptian Pound (L.E.)** in accordance to the contract currency in accordance to the Egyptian Law and this contract.
- Payments should be made in advance of guests' arrival if the Second Party's payment terms are "Cash Basis".
- If credit terms are granted by the First Party to the Second Party, payment will be done in cash or by valid cheque within maximum 15 days from receiving invoices & in case of any delay of payment the hotel have the right to stop the credit facilities.
- During high demand period, the hotel management reserves the right to either ask for non-refundable voucher or cash pre-payment for confirmed bookings.
- The hotel management reserves the right to do not accept any deductions from invoices without prior management approval

## 12. BANK DETAILS

All payments according to the specific agreed payment terms should be settled by bank draft cheques or bank transfers or in cash in favor of:

<b>Bank Name:</b>	HSBC
<b>Account Name:</b>	Savoy Hotel Sharm El Sheikh
<b>Account Number:</b>	009-032111-001 L.E. Currency
<b>Swift Code:</b>	EBBKEGEX
<b>IBAN EGP</b>	EG260025000900000009032111001

- Should the Second Party not adhere to payment schedule as outlined and/or any of the contracted terms, the hotel reserves the right to cancel the contract, or amend payment terms as they see fit.
- The Resort must receive company payments against invoices within 15 days of the clients' departure dated from the Resort. In case of delayed payments or exceeding the mutually agreed upon credit line, the outstanding payments will be subject to the National Bank of Egypt prevailing interest rate of 5% as an administration charge on a monthly basis.
- Both Parties agreed that Cairo courts will be competent to decide on any disputes arising out of this contract or in the connection therewith.

Looking forward to a successful and fruitful season(s) for both of our establishments,

Thanks, and best regards

Savoy Group

Represented by: Mina Helmy

Director of Sales

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