

SPO LOCAL MARKET WINTER 23/24 (Corporate)

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|------------|-----------------------------------|
| Date | Sunday, October 15, 2023 |
| Meal Plan: | Premium Hard AI |
| Market: | Local Market |
| Subject: | SPO Sierra Sharm El Sheikh |

| 1. RATES | | | |
|-------------------|---------------------|---------------------|---------------------|
| Rates /Periods | A | B | C |
| | 01.11.23 – 25.12.23 | 26.01.24 – 10.02.24 | 26.12.23 – 08.01.24 |
| | 09.01.24 – 25.01.24 | | |
| | 11.02.24 – 29.02.24 | | |
| Per person in SGL | LE 3040.00 | LE 4560.00 | LE 5320.00 |
| Per person in DBL | LE 1900.00 | LE 2850.00 | LE 3325.00 |
| Per person in TPL | LE 1805.00 | LE 2755.00 | LE 3230.00 |

| 2. SUPPLEMENTS-ALL SUPPLEMENTS ARE PER PERSON PER NIGHT | |
|---|----------------------|
| Pool View | LE 300.00 |
| Deluxe room supplement | LE 200.00 |
| *Connecting room supplement (per room) | LE 150.00 |
| Family/Triple Room | LE 300.00 |
| Suite Garden Supplement | LE 1600.00 per Suite |
| Suite Pool Supplement | LE 1850.00 per Suite |

| 3. TERMS & CONDITIONS FOR ABOVE ROOM RATES SUPPLEMENTS |
|---|
| <ul style="list-style-type: none"> Above room rates are quoted per person per night on Premium Hard AI, by the currency stated above on standard garden view room Above Standard room type with windows (neither Balcony nor terrace are available) & basic furniture. Above Deluxe room type are renovated rooms with elegant furniture offering balcony or terrace. Above rates are inclusive of service charge and all applicable taxes. Should any of the government taxes increase, the hotel reserves the right to automatically charge the additional tax to the contracted room rates. International Health & Safety standards will be applied. This agreement is only valid for (Egyptian & Foreign residents). Above contracted rates are not valid for groups and MICE which will be subject to separate quotation. The distribution of any net (standalone rate) through bed banks or an internet site or global distribution system is strictly forbidden unless prior approval has been granted in writing by Savoy hotels and resorts Sharm El Sheikh. Otherwise, legal action will be taken. Second party guarantee and commit that above contracted rates cannot be quoted lower than the above rates otherwise the hotel reserves the right to automatically suspend contract and applying best available rate. Check-in time is 14:00 hrs. - Check-out time is 12:00 noon; either early check-in or Late Check-out will be subject to surcharge. No pets are allowed |

P.O. Box 79, SOHO Square, Sharm El Sheikh, South Sinai, Egypt

T. (+20-2) 19846 • gksierra@savoy-sharm.com SALES OFFICE: Villa 26, Atteya El Sawalhi St., District 8, Nasr City, Cairo, Egypt

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- During the holy month of Ramadan and Islamic occasions hard AI is strictly forbidden to be served (as per Egyptian Law) therefore soft AI will be available.
- Any booking received and confirmed before is excluded from this offer, in case of cancellation for any old booking and rebook again to get this offer it will not be applied. In case it might reach to the hotel management such an action the hotel reserves the right to automatically cancel offer and normal contracted rates will be applied.
- **Above offer will be applied for limited number of rooms, and subject for changes in case block is sold out.**

4. CHILDREN POLICY –SHARING PARENTS' ROOM

| First Child / Second Child | <ul style="list-style-type: none"> • First & Second child free on same meal plan reserved for sharing parents' room from 0 to 05.99 years • First & Second child from 06-11.99 is subject to 50% discount on half twin same meal plan reserved. • Children sharing adults will be charged according to hereafter table |
|---|---|
| <ul style="list-style-type: none"> • Maximum number of children sharing parents in STD room is 01 child • Maximum number of extra beds in one room is one extra bed. • Single Standard room capacity is 01 adult + 02 children. • Single Family room capacity is 01 adult + 03 children. • Double Standard room capacity is 02 adults + 01 child. • Double Family room capacity is 02 adults + 02 children. • Triple Family room capacity is 03 adults + 01 child. • No Triple Standard rooms are available. • We consider those children whom are from 0 to 11.99 years, children age is calculated upon arrival. | |
| • 02 adults +01 child in one room | Charge, one double room |
| • 02 adults + 02 children in Family room | Charge, one double + 50% of one half twin |
| • 01 adult + 01 child in one room | Charge, one single room |
| • 01 adult +02 children in one room | Charge, one single + 50% of one half twin |
| • 02 adults + 02 children in two rooms | Charge, two single rooms |

5. GALA DINNER SUPPLEMENTS

| GALA DINNER | RATE |
|--|--|
| Xmas – Dec 24 th | LE 3200.00 per person (Optional) |
| New Year's Eve 31st, Dec | LE 5000.00 per person (Mandatory) |
| NY Gala Dinner Dress Code | Evening Garment & Tuxedo is Mandatory at New Year Gala Dinner only |
| <ul style="list-style-type: none"> • Gala dinner supplement is automatically charge to the master bill, even if it is neither mentioned in booking nor in voucher. • Gala dinner supplement charge on top of any meal plan reserved. • Children from 06–11.99 get 50 % from the above rates, sharing parents in Special Family Party. | |

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6. CANCELLATION AND NO SHOW

Cancellation should be submitted to the hotel in writing. Cancellation fees charge as follows:

- Free cancelation 07 days (During period A&B) or 21 days (During period C) prior to the arrival date.
- 01 night will be charged 03 days (During period A&B) or 7 days (During period C) prior to the arrival date.
- 50% will be charged after 03 days (During Period A&B) or after 7 days (During period C) prior to the arrival date.
- Full Stay will be charged 01 day (During Period A&B) or 03 days (During period C) prior to the arrival date.
- **No Show Fees and Early Departure:** Charged full stay.

7. CHECK IN / CHECK OUT POLICY

Check in:

- The hotel will ensure a fully serviced room for all guest arrivals after 14:00 PM.
- Early check in before 10:00 AM, is subject to availability, and will be charged 50% of the above rates.

Check out:

- On the departure day, rooms vacated by guest's in-house maximum by 12:00 noon.
- Late check out until 18:00 PM will be charged 50% of the above rates and subject to hotel availability.
- After 18:00 PM, 100% of the above rates charged automatically.

8. PAYMENT CONDITIONS

- All Payments should be made in **Egyptian Pound (L.E.)** in accordance to the contract currency in accordance to the Egyptian Law and this contract.
- Payments should be made in advance of guests' arrival if the Second Party's payment terms are "Cash Basis".
- If credit terms are granted by the First Party to the Second Party, payment will be done in cash or by valid cheque within maximum 15 days from receiving invoices & in case of any delay of payment the hotel have the right to stop the credit facilities.
- During high demand period, the hotel management reserves the right to either ask for non-refundable voucher or cash pre-payment for confirmed bookings.
- The hotel management reserves the right to do not accept any deductions from invoices without prior management approval

9. BANK DETAILS

All payments according to the specific agreed payment terms should be settled by bank draft cheques or bank transfers or in cash in favor of:

| | |
|------------------------|-------------------------------|
| Bank Name: | HSBC |
| Account Name: | Savoy Hotel Sharm El Sheikh |
| Account Number: | 009-032111-001 L.E. Currency |
| Swift Code: | EBBKEGCX |
| IBAN EGP | EG260025000900000009032111001 |

- Should the Second Party not adhere to payment schedule as outlined and/or any of the contracted terms, the hotel reserves the right to cancel the contract, or amend payment terms as they see fit.
- The Resort must receive company payments against invoices within 15 days of the clients' departure dated from the Resort. In case of delayed payments or exceeding the mutually agreed upon credit line, the outstanding payments will be subject to the National Bank of Egypt prevailing interest rate of 5% as an administration charge on a monthly basis.
- Both Parties agreed that Cairo courts will be competent to decide on any disputes arising out of this contract or in the connection therewith.

Looking forward to a successful and fruitful season(s) for both of our establishments,

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Thank you and best regards

Savoy Hotels Group
Represented by: Mina Helmy
Director of Sales

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TRAVELERS'
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