



CORPORATE RATE AGREEMENT

2024

BETWEEN

Helnan Dreamland Hotel, with its Office in Alwihat Road, P.C. 12566, 6th of October, Giza, Egypt
represented by **Mahmoud Abdelrazek** (Hereinafter referred to as "First Party")

Email: adosm.giza@helnan.com / Tel: 01003343257

AND

MSA, with its office in 26TH July Mehwar Road intersection with Wahat Road, 6th of October
represented by **Nariman Ward** (Hereinafter referred to as "Second Party")

Email: discountbenefits@msa.edu.eg / Tel: 02 38371114

1. SUBJECT OF THE AGREEMENT

First & second parties have agreed on the following rate agreement clauses and procedures between the parties defined above concerning the provision of rates at the Hotel for accommodation of transient business guests granted by the hotel to the company under the conditions stipulated by this agreement.

2. DURATION OF THE AGREEMENT

The agreement will be valid from 1 January, 2024 until 31 December, 2024 and shall not be automatically extended and is to be re-negotiated in 15 November, 2024 for the following year.

3. ROOM RATES AND CATEGORIES

Room Types	Egyptians/ Residents			Foreigners		
	Single Room	Double Room	Triple Room	Single Room	Double Room	Triple Room
Superior Room	2800 EGP	3300 EGP	3800 EGP	110 USD	130USD	150 USD
Rooms Supplements Per Room Per Night						
Deluxe Room	400 EGP			30 USD		
Pool Room (Ground Floor)	700 EGP			50 USD		
Family Room	850 EGP			70 USD		
Junior Suite	2000 EGP			110 USD		
Corner Suite	4000 EGP			150 USD		
Peak Period	Xmas – New Year – Public Holidays – Eid El Fitr – Eid Al Adha					
	600 EGP			50 USD		

TERMS AND CONDITRIONS:

- Rates are confidential, quoted in USD and EGP applied for Foreigners and Egyptians
- Rates are Valid per room, per night on bed & breakfast basis. all inclusive of service charge and all applicable taxes, net non-commissionable
- Should the Government increases: Rates, Tax, Energy (gas, fuel, diesel...etc), The Hotel reserves the right to increase prices and rates accordingly with the same amount without prior notice.
- Above rates are applicable only for transient business travel up to 9 rooms per night (excluding bookings for conferences, groups or events) confirmed upon availability



ROOM PRIVILEGES:

- Free WIFI access in the room and lobby area
- Free usage Gym.
- Complimentary fruit basket upon arrival.
- Daily 1 big bottle of mineral water.
- Complimentary in room tea and coffee making facilities.
- Free parking for in-house guests

4. CHILDREN POLICY

- Children from 0 - 05.99 yrs sharing their parent's bedding are free of charge based on accommodation and meals with a maximum of 2 children per room.
- Children from 06 - 11.99 yrs sharing their parent's bedding are entitled to free accommodation & pay 300 EGP / 10 USD per night for breakfast
- Children from 06 - 11.99 yrs sharing their parent's room are entitled to 50% discount on other meals
- Extra bed charge: 300 EGP / 10\$ per day upon request (a maximum of 1 extra bed per room can be placed)

5. RATE REVIEW AND ADJUSTMENT

The contracted rates are based on the company achieving a minimum of **150 room nights** in 2024 "Annual Room Night Production." The hotel will review room night production on a quarterly basis. Should the hotel find that room night production in an applicable period is below the hotel's expectations based on the "Annual Room Night Production" levels stated in this agreement, hotel shall be entitled to immediately, upon notice to company, adjust the above room rates.

6. RESERVATIONS/CANCELLATIONS/CHECK-IN/CHECK-OUT/EARLY ARRIVAL/EARLY DEPARTURE/LATE CHECK-OUT

RESERVATIONS: All reservations are guaranteed till 16:00 PM local hotel time. For arrivals after 16:00 PM the hotel requires a guarantee by the guest's credit card or guarantee by the company.

Reservation methods:

Helnan Website	√	www.helnan.com
Reservations Direct to Hotel	√	+20 2 2127 2727 – 012 72206853
Via Helnan Reservations Email	√	Res.giza@helnan.com Adosm.giza@helnan.com

CANCELLATIONS / NO SHOW:

- Until 16:00 PM (local hotel time) on the day of arrival - no charge. Cancellation of a guaranteed reservation
- After 16:00 PM first night of the accommodation will be charged as no-show fee.

CHECK-IN: As of 15:00 PM. **CHECK-OUT:** By 12:00 noon.

EARLY ARRIVAL:

- Before 07:00 AM will be subject to availability & will be charged at one night agreed / confirmed rate.
- Early arrival after 07:00 AM will be subject to availability & charge at 500 EGP / 30 USD

EARLY DEPARTURES: Which are advised by the guest 24 hours or more prior to the new date of departure will not be charged. Early departures which are advised less than 24 hours, up to 12 noon on the day of new departure will be charged 50% of the room charge, for one night only. Early departures, which are advised later than 12 noon on the new day of departure, will be charged 100% of the room charge, for one night only.



LATE CHECK-OUT:

- Up to 18:00 PM on the day of departure will be charged 500 EGP / 30 USD of the room charge of the previous night (subject to hotel's situation).
- Late check-out later than 18:00 PM on the day of departure will be charged 100% of the room charge of the previous night (subject to hotel's situation).

7. PAYMENT

- Guests will settle their bill upon departure, unless company has established credit pursuant to a separate written credit agreement in the form requested by hotel.
- Payment will be either by credit Card or on cash basis, should your company not have credit facility with our hotel, or for any reason credit facilities are withdrawn, otherwise space will be considered not needed and automatically released as per the same date without any further reminder from our side
- In case of delay in the payment, the hotel reserves the right to cancel the credit facility extended by the hotel. All payment according to the specific agreed payment terms should be settled by bank draft cheque or bank transfer or in cash in favor of

Bank details

- Account name : Helnan Dreamland Hotel
- Bank name : Arab African international bank
- Account number : 10306055
- IBAN USD : EG900057011501030605510020101
- IBAN EGP : EG090057011501030605510020201
- IBAN EUR : EG250057011501030605510020301
- Swift Code : araiegcx
- Branch address : Mall 14, Neama bay , Sharm El Sheikh , South Sinai , Egypt

8. ADDITIONAL TERMS AND CONDITIONS

(A) In accordance with ministerial decree number (79) dated March 22nd, non-Egyptians should settle their hotel bills in foreign currency

(B) CONFIDENTIALITY: Company will not disclose hotel confidential information to any third party, except with respect to contractors or travel agents providing travel management services to company who have signed agreements requiring them to keep the hotel confidential information confidential and to not use or disclose it to third parties or for their own benefit. "Hotel Confidential Information" shall include hotel's non-published, prospective and current service offerings and rates.

(C) TERMINATION: Either party may terminate this agreement without cause upon thirty (30) days' written notice to the other party.

(D) JURISDICTION AND GOVERNING LAW: Legal disputes in relation to the interpretation or use of this agreement shall be settled before the courts in the city and country where the hotel is located (or the closest available) and the laws of the country where the hotel is located shall be the governing law.

(E) MISCELLANEOUS: Except for an assignment to any parent corporation, subsidiary or successors-in-interest to either party (excluding competitors of the other party), neither party may assign any rights, duties, obligations or privileges under this agreement without the written consent of the other party. This agreement constitutes the entire agreement between the parties and supersedes any and all prior agreements or representations, whether oral or written, pertaining to the content hereof and may not be amended except by a written document signed by all parties. No modification, amendment, supplement to or waiver of this agreement or any of its provisions shall be binding upon any party unless made in writing and signed by all parties. The parties agree that for purposes of this agreement and any amendment or modification thereto, or for any other notice or communication between the parties, signatures sent or received by facsimile transmission will be considered as enforceable and valid as original signature by the party signing. For the avoidance of doubt, e-mails, including e-mails that bear an electronic "signature block" identifying the sender, do not constitute signed writings for purposes of this agreement. A failure or delay of any party to this agreement to enforce at any time any of the provisions of this agreement, or to exercise any option which is hereby provided, or to require at any time



performance of the provisions hereof, shall in no way be construed a waiver of, nor preclude the exercise of, any of the provisions of this agreement.

9. CONTRACT ACCEPTANCE

In case of approving the contract, acceptance should be received from you side maximum by 01 January 2024

AGREED AND SIGNED BY:

First Party:

Helnan Dream Hotel Giza

Second Party:

MSA

Represented By:

Mahmoud Abdelrazek
Assistant Director of Sales and Marketing

Represented By:

Nariman Ward
Employee Experience Manager

Signature

Signature